RAIRC REALTORS® Association of Indian River County, Inc.

THE Bulletin 2022

REALTOR®

The monthly newsletter of the REALTORS® Association of Indian River County, Inc.
3250 67th Street, Vero Beach, FL 32967 Tel:(772) 567-3510 Fax: (772) 778-6490
E-mail: receptionist@rairc.com Website: www.RAIRC.com

We are fortunate to live in Indian River County where we can enjoy beautiful beaches and waterways. One of my favorite places in the County, Sebastian Inlet State Park, recently benefited from our Association's participation in cleaning up the park as part of the Florida REALTORS® Clean up Florida's Waters initiative. It was a fun day with over 25 REALTORS®, their families, affiliates and friends participating. In just a couple hours' time, our cleanup efforts produced over 10 bags of trash and the removal of a broken picnic table. Thank you to all who participated!

While there, Alex Kinder, the Assistant Park Manager, provided us with some background on the park and the State Park system. Did you know that Sebastian Inlet State Park is one of the most popular parks in the State? It is well known for its surfing opportunities, attracting surfers from around the globe, and each year over 180 species of birds' flock to the park. The Sebastian Inlet State Park is part of the Great Florida Birding Trail.

Alex also provided us with a very useful nugget of information that we can pass along to our buyers and sellers: Thirty-three percent of the documentary stamps on each property transfer are allocated to aid in the improvement of land and water areas. The documentary tax helps to conserve our wetlands, forests, fish and wildlife habitat, protect water resources, protect beaches and shorelines, protect outdoor recreation lands, including recreational trails, parks and urban open space. It also serves to protect rural landscapes, as well as provide enhancement of public access or recreational enjoyment of conservation lands. So, each time a property is sold, we are helping contribute to maintaining and improving our local land and water areas.

If you haven't been to the park recently, go check it out. Take some time to appreciate nature and the beauty of the area we live and work in and all that it offers - surfing, swimming, beaching, boating, camping, diving, kayaking, fishing, bicycling, walking trails. Enjoy the rest of the Summer!

Cheryl Goff
RAIRC 2022 President

General Membership Meeting
RAIRC Education Center,
3250 67th Street, Vero Beach

Thursday, August 18th
Lunch served at 12:15 PM
Call to Order at 12:30 PM

Speaker:
Congressman Bill Posey

Sponsor:
Mary Cone - Marine Bank & Trust

Registration Deadline:
Tuesday, August 16, 2022 by 11:59 PM (Midnight)

To Register:
Click HERE or call 772-567-3510

Registration: Free Members; $23 Non-Mbrs
Late Registry: $23 Mbrs; $46 Non-Mbrs

Look What's Inside!

Page 3: Affiliate Spotlight
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Page 9: RAIRC REALTOR® Store

REALTORS® Association of Indian River County, Inc.
3250 67th Street
Vero Beach, FL 32967
Phone (772) 567-3510 Fax (772) 778-6490

President: Cheryl Goff
President-Elect: Tim Borden
Vice President: Kyle Von Kohorn
Secretary-Treasurer: Maria Fulchini
Past President/Director: Mike Lafferty
Directors: Kurt Gradel, Jeff Luther, Scott Oberlink, Ralph Santoro, Kristi White & Sally Woods
Chief Executive Officer: Carol Hawk

This publication is prepared monthly by the staff of the REALTORS® Association of Indian River County, Inc. for its members. The newsletter does not have any official authority and the information contained therein should not be acted upon without professional advice. The Association, in accepting advertisement in this publication, makes no independent investigation concerning the services or products advertised and neither enforces nor recommends the same and accepts no responsibility. The REALTORS® Association of Indian River County is the source for services for our members (the real estate professionals) which assists them in meeting the needs of their clients and customers in the real estate transaction.

The following courses will be held at the Association:

Tuesday, August 2nd

Maximize Workflow Efficiency in Form Simplicity
10 AM – 12 Noon (2 CEU's)

Master the Paperless Real Estate Transaction in Form Simplicity
1 PM – 4 PM (3 CEU's)
Instructed By: Kaz Cisowski
Deadline: Sunday, July 31st by 11:59 (Midnight)

Tuesday, August 9th

Core Law
9 AM – 12 Noon (3 CEU's)

Code of Ethics
1 PM – 4 PM (3 CEU's)
Instructed By: Dick Fryer
Deadline: Sunday, August 7th by 11:59 (Midnight)

The following courses are virtual CE credit courses:

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The Language of Listings
9 AM – 1 PM (4 CEU's)
Instructed By: Patricia Sherman
Deadline: Wednesday, August 10th by 11:59 (Midnight)

Wednesday, August 17th

Hometown Heroes: Affordable Housing Solutions
1 PM – 4 PM (3 CEU's)
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AFFILIATE Spotlight

Natalie Jenkins
Home Inspector/Owner
Carpe Diem Inspections, LLC

My name is Natalie Jenkins, and I am a licensed Home Inspector. Wasn't what you were expecting?

To be honest, the plan was originally for my husband to become a home inspector so he could leave the car sales business. However, after working with yet another inconsiderate contractor, I thought, "Why can't I do this?" I made a call to a REALTOR® friend in Vero and decided to move back to my hometown to raise my family, become a home inspector myself, and launch my own business.

Did you know that only 14.3% of all Home Inspectors are women, while 85.7% are men? When I saw those numbers, I realized I had a unique opportunity to change those statistics. While working on my certification, I decided to name my business *Carpe Diem Inspections, LLC* as a Woman Owned and Operated business.

The idea behind *Carpe Diem Inspections, LLC* name is a bit of a sad one. Over 14 years ago, one of my best friends took his own life. I was devastated. He was the last person I would have ever expected to do something like that. Like the case of Robin Williams, everyone loved him. It was after that I realized I needed to *"Carpe Diem"* which is Latin for "*Seize the Day"* and make every day count.

I have over 30 years of experience in the construction business. Raised in Vero Beach, I come from a family-owned construction company, *Stroh Construction, Inc.* operating in the area since 1986. My experience also includes working with a concrete specialist, roofing/GC contractor, plumbing contractor, and septic company, as well as property management assistance. This gives me a wealth of knowledge necessary to provide detailed inspections and excellent communication skills.

I obtained my certification through ICA School, one of the premier inspection schools in the country and was trained and mentored by a local inspector. I hold memberships with InterNACHI as a Certified Professional Inspector and FABI as a Registered Professional Inspector. I am also a member of the Oceanside Rotary Club and Indian River County Chamber of Commerce.

My husband Derek and I have been married for 6 years and we have two amazing children- Skylar 6 and Grant almost 5. When I'm not in the field, I spend time with my family volunteering, attending arts and crafts fairs, going to the beach, swimming, boating, and fishing…basically enjoying anything outdoors.

I work hard every day to provide the best service by continuing to expand my knowledge and expertise through continued education, bringing a new perspective to this important and growing industry. I welcome all who may have questions to contact me directly.

Services Offered at Carpe Diem Inspections, LLC:

- Buyers & Sellers Inspections
- Wind Mitigations
- Four Point Report
- Roof Certification
- New Construction Inspections
- 11 Month Warranty Inspections
- Drone Inspections
- Pool/Spa Inspections
- WDO & Septic Inspections (subcontracted by licensed professionals)
- More services to come…

Carpe Diem Inspections, LLC
"Seize the Day on Your New Home!"
Servicing Indian River and surrounding counties
info@carpedieminspects.com
www.carpedieminspects.com
772-226-0828

CARPE DIEM
— INSPECTIONS —
Seize the day on your new home

New REALTORS®

Jessica Doerr – Dale Sorensen Real Estate
Vanessa Bynum – One Sotheby's Int'l Realty
Tiffany Hamilton – Hamilton Realty Advisors
Paula Barker – Mac Evoy Real Estate Co
Bob Burbic – RE/MAX Associated Realty
Gavin Saville-Garcia – Dale Sorensen Real Estate
Elric Attio – compass Florida LLC
David Costello – Billero & Billero Properties
Monica Reyes – Hamilton Realty Advisors
Eric Taylor – Bruckman Realty LLC
Max Voronin – Keller Williams Realty of VB
Rich Gabor – One Sotheby's Int'l Realty
Jonathan Colaluca – Coldwell Banker Paradise
Lillian "Ronnie" O'Farrell – Dale Sorensen Real Estate
Gage Brackett – The Land Corporation of FL

New Offices

Hamilton Realty Advisors LLC
Engel & Voelkers Vero Beach
Stalls & Associates

Office Name Change

Tree City Real Estate is now Reassurance Realty LLC

Our Condolences

To the family of former long-time member
Carol Lewis Buffum

On the Move

Chad Leininger from Mac Evoy RE to Weichert Realtors
Cheri Sallie from Coldwell Banker to Weichert Realtors
Jack Culotta from Keller Williams of VB to Watson Realty Corp
Robin White from Atlantic Shores to Coldwell Banker
Raymond Ferngren from EXP Rlty to Keller Williams Rlty of VB
Claire Higgins from Keller Williams to Engel & Voelkers Vero
Robin Raiff from EXP Realty to Douglas Elliman Florida
Steven Raiff from EXP Realty to Douglas Elliman Florida
Michael Nottage from EXP Realty to Douglas Elliman Florida
Kaitlyn Nottage from EXP Realty to Douglas Elliman Florida
Sally Spires from EXP Realty to Douglas Elliman Florida
Lucie Josephs from Dale Sorensen to Lafferty Premier
Diane Litzinger from Integrity Pro to RE/MAX Crown Realty
Barbara Giuffreda from Keller Williams to Florida Homes Rlty
Jesse Hatmaker from One Sotheby's Int'l to Compass Florida
Courtney Dietrich from The Moorings to Premier Estate Prop
Mandy Stalls from Indian River RE to Stalls & Associates
Josh Stalls from Indian River Real Estate to Stalls & Associates
Joe Stalls from Indian River Real Estate to Stalls & Associates
Carrill Kelly McKenzie from Dale Sorensen to Corcoran Group

Sorry to See You Go

Steven Zeuner – Dale Sorensen Real Estate
Tim Burklew – Dale Sorensen Real Estate
Colleen Dinardi – Schlitt Insurance Realty

Membership Counts

REALTORS® - 1,234, Affiliates - 77

Ethics Case Interpretations related to Article 4

Case #4-5: Fidelity to Client

(Revised Case #13-7 May, 1988. Transferred to Article 4 November, 1994. Cross-reference Case #1-4. Revised May, 2017.)

Client A contacted REALTOR® B to list a vacant lot. Client A said he had heard that similar lots in the vicinity had sold for about $150,000 and thought he should be able to get a similar price. REALTOR® B stressed some minor disadvantages in location and grade of the lot, and said that the market for vacant lots was sluggish. He suggested listing at a price of $97,500 and the client agreed.

In two weeks, REALTOR® B came to Client A with an offer at the listed price of $97,500. The client raised some questions about it, pointing out that the offer had come in just two weeks after the property had been placed on the market which could be an indication that the lot was worth closer to $150,000 than $97,500. REALTOR® B strongly urged him to accept the offer, stating that because of the sluggish market, another offer might not develop for months and that the offer in hand simply vindicated REALTOR® B's own judgment as to pricing the lot. Client A finally agreed and the sale was made to Buyer C.

Two months later, Client A discovered the lot was no longer owned by Buyer C, but had been purchased by Buyer D at $165,000. He investigated and found that Buyer C was a brother-in-law of REALTOR® B, and that Buyer C had acted on behalf of REALTOR® B in buying the property for $97,500.

Client A outlined the facts in a complaint to the Association of REALTORS®, charging REALTOR® B with collusion in betrayal of a client's confidence and interests, and with failing to disclose that he was buying the property on his own behalf.

At a hearing before a panel of the Professional Standards Committee, REALTOR® B's defense was that in his observation of real estate transactions there can be two legitimate prices of property— the price that a seller is willing to take in order to liquidate his investment, and the price that a buyer is willing to pay to acquire a property in which he is particularly interested. His position was that he saw no harm in bringing about a transaction to his own advantage in which the seller received a price that he was willing to take and the buyer paid a price that he was willing to pay.

The Hearing Panel concluded that REALTOR® B had deceitfully used the guise of rendering professional service to a client in acting as a speculator; that he had been unfaithful to the most basic principles of agency and allegiance to his client's interest; and that he had violated Articles 1 and 4 of the Code of Ethics.

REALTORS® Association of Indian River County, Inc. MLS Statistics

Statistics developed by the REALTORS® Association of Indian River County through its Multiple Listing Service and in conjunction with Florida REALTORS® reflect the following for June 2022 /2021. The Residential closed sales of single-family detached homes totaled 287 units for June 2022. This compares to a total of 402 units in June 2021. The median price of single-family detached homes sold by members of the REALTORS® Association of Indian River County MLS for June 2022 was $405,000. This compares to a median price of $330,000 for June 2021. Current active inventory of residential single-family detached homes total 637 for June 2022. This compares to the active inventory of 369 for June 2021.

The Residential closed sales of condominium homes totaled 79 units for June 2022. This compares to a total of 129 units in June 2021. The median price of condominium homes sold by members of the REALTORS® Association of Indian River County MLS for June 2022 was $235,000. This compares to a median price of $230,000 for June 2021. Current active inventory of condominium homes total 175 for June 2022. This compares to the active inventory of 136 for June 2021.

Report Prepared on July 25, 2022

Government Affairs Update

Insurance Fraud Squads are a Game Changer

In December 2021, Chief Financial Officer (CFO) Jimmy Patronis announced the deployment of two new insurance fraud fighting squads consisting of 12 sworn law enforcement personnel dedicated to combating property insurance fraud in Florida. While based in Central Florida, these squads have the authority to investigate significant cases throughout the state.

CFO Patronis recently provided an update on the progress of new property insurance fraud squads deployed along the I-4 corridor. CFO Jimmy Patronis said, "*Last year, I was proud to work with the Florida Legislature to create two new property insurance fraud squads to solely focus on combating the property insurance fraud epidemic in our state. I'm excited to report that in just 12 months, these fraud fighting units have opened nearly 200 cases, resulting in nearly $300,000 in court ordered restitution. The addition of these two new fraud squads has led to a 148% increase in fraud cases, a 55% increase in arrests, and 129% increase in successful property fraud prosecutions statewide. These new fraud fighting squads have also focused on major cases involving organized schemes to defraud that have resulted in four RICO prosecutions statewide. This is a major win in the battle against bad actors working together to deliberately game the system to line their own pockets.*"

"Thank you to the Florida Legislature and my fraud teams statewide for their hard work to combat fraud and protect Florida insurance consumers."

REALTOR® Party Mobile Alerts

RPMA texting platform offers REALTORS® a way to stay connected directly from their cell phones or tablet.

When a legislative Call For Action is launched, subscribers get a short text message containing information to take action.

Realtors can sign up for REALTOR® Party Mobile Alerts by texting the word REALTORS to 30644.

REALTOR® PARTY

Florida REALTORS® recently activated a **Call For Action** that saw limited response with less than 10% of state-wide REALTORS® taking part. It only takes one bad piece of legislation for Florida REALTORS® to lose millions in commissions. Please do your part and sign up for Mobile Alerts TODAY. It really only takes 1 minute.

November Ballot Item - Amendment 3

An election year brings constitutional amendments that voters must consider when filling out their ballot. Although it is still early in the process, here is an important amendment that Florida REALTORS® will be supporting throughout the summer and this fall.

Amendment 3 is a measure aimed at helping hometown heroes, our specified critical public services workforce such as firefighters, law enforcement officers, teachers and others receive an additional $50,000 homestead property tax exemption on the assessed value of their property taxes. Florida REALTORS® supported this initiative during the 2022 legislative session and they will be urging voters to approve it during the general election as it helps these heroes continue to afford to live in the communities where they serve.

RAIRC Urges You to V O T E Aug 23rd in the Primary Elections

RAIRC screened the following local races. Based on real estate issues & property rights RAIRC recommends:

County Commissioner
Joe Flescher – District #2
Deryl Loar – District #4

School Board
Cynthia Gibbs – District #2
Teri Barenborg – District #4

Florida REALTORS® recommends
the following candidates who have a track record of supporting the issues that matter to the REALTOR® profession and the real estate industry:

Robert Brackett, State Rep. District 34
Wilton Simpson, Commissioner - Agriculture

Polls are Open Aug 23rd, 7AM-7PM

Early Voting Aug 13-20, 7AM-4PM at:
Sebastian City Hall Council Chambers
IRC Supervisor of Elections Office
IRC Main Library in Vero Beach

Please make your vote count Aug 23rd

On Saturday, July 9th, RAIRC REALTORS®, their families/friends and residents joined forces for the statewide Florida REALTORS'® Clean Up Florida's Waters volunteer effort. Here in IRC, we eliminated over 10 bags of garbage plus a picnic table and made our beautiful Sebastian Inlet State Park cleaner and safer for all to enjoy! We would like to thank all who volunteered their time and showed their dedication to preserving our beautiful waterways!

For more photos from the Clean Up Project, please follow us on Facebook!

MeLS Corner
August 2022
RAIRC Multiple Listing Service

Access Matrix https://rairc.mlsmatrix.com

***Matrix Support* - 1-888-825-5472**

Realist and Matrix Training Tutorials,
Realist questions email: Support@Realist.com with details concerning your issue with the tax program.

MLS Computer Matrix Training
Tuesday, August 30, 2022

Adding/Editing Listings Hotsheets vs. Market Watch/Customizing Matrix
(Matrix 401)– 9:00 AM - 11:00 AM

Topics that will be covered in this class will be:
a) Homepage Overview
b) Searching for Listings
c) Printing and Emailing Listings
d) Creating an Auto Email
e) Introduction to OneHome
f) Managing your Information and Settings
Add/Edit Listings

Managing Clients and Mastering Searches
(Matrix 201) - 11:30 AM – 2:30 PM

Topics that will be covered in this class will be:
a.) Adding/Editing Clients
b.) OneHome Portal
c.) Carts and Concierge
d.) Adding/Editing Searches
e.) Favorite and Speedbar Searches

Basic – The Foundations
(Matrix 101)– 2:30 PM – 4:30 PM

Topics that will be covered in this class will be:
a) Homepage Overview
b) Searching for Listings
c) Printing and Emailing Listings
d) Creating an Auto Email
e) Introduction to OneHome
f) Managing your Information and Settings
g) Add/Edit Listings

For the Matrix and Realist Training Guides, go to the '**Help**' tab located under your name in the drop down on the right-hand corner of the home page in Matrix.

Lease Type – Price

Prices in the following specific lease types **must** be displayed in the **monthly** amount: Furnished Annual, Furnished Offseason, Furnished Seasonal, Unfurnished Annual, Unfurnished Offseason, and Unfurnished Seasonal. The cumulative annual price should **not** be entered in the specific lease type fields. Entering the incorrect **monthly** price is considered false information.

Be on the Lookout for Fake Sellers

The pandemic led to an increase in online transactions, giving scammers a new window of opportunity: They're contacting members as sellers who want to list their "home" – but it's for a property they don't actually own. Feel free to reach out to our Florida REALTORS® Legal Hotline with any additional examples you encounter. The more Florida REALTORS® area informed of the fraudsters, the better we can help our membership understand this issue and avoid becoming victims themselves. Click HERE for more information.

Year Built - Revised Definition

Recently Approved by RAIRC's MLS Committee: 'Year Built' distributed in the MLS must be the actual year built (original construction date). Brokerages who wish to include the effective year built may do so by adding the effective year built in the remarks section. (Revised 05/22)

Texting Listings – SMS Notifications

Elevate your customer service by allowing your clients to be the first to view hot new listings via text. Learn how to invite your clients to opt-in to receive SMS notifications and more HERE or visit Maritx > Help > Matrix Tutorials > Quick Tip: SMS Notifications. *Please*

Coming Soon - What does it mean?

Coming Soon is a "Listing Status" created to allow agents to follow NAR's Clear Cooperation Policy for listings that are not yet ready to be shown - *Within one (1) business day of marketing a property to the public, the listing broker must submit the listing to the MLS for cooperation with other MLS participants*. "Coming Soon" refers to properties that are listed and filed with the MLS, even though the property is not available for showings for a specific period of time. Once a Listing Agreement has been signed by the seller(s), participants are required to submit the listing with the MLS Service within 1 business day. If the listing status is to be Coming Soon, RAIRC's Coming Soon Addendum must be signed by the seller(s) with a single contractual available date to show.

RAIRC REALTOR® STORE

HATS OFF TO SUMMER

Come in and check out our new arrival of Trucker Style Caps! We have these and other styles available!

Price – $12.00 + Tax

If you have any questions on products that we may carry in our REALTOR® Store, please call Sharon at 772-567-3510.

RAIRC
REALTORS® Association of Indian River County, Inc.

Spotlight on Education

To register for a course held at our Association, visit www.RAIRC.com or call 567-3510.

REGISTRATION:

We appreciate your cooperation in your timely arrival as the course will begin promptly as scheduled. Due to DBPR requirements, Registration Sign-In will begin **30 minutes PRIOR to the start of ALL scheduled courses.**

REGISTRY DEADLINE:

***2 Calendar Days PRIOR to the scheduled course or event, by (Midnight) 11:59 PM.**

Anyone registered after the deadline will be considered a LATE registry and will be REQUIRED to pay FULL PRICE prior to attending the course or event.

REGISTRATION CONFIRMATION:

Anyone who registers for a course using the website, www.RAIRC.com, will receive a registration confirmation number. **All students registered for an RAIRC CEU course or event will receive email confirmation 2 days prior to the scheduled course. If you have not received a confirmation email by this time, contact the Association to confirm you're registered.** If you register after this time, you will not receive an email confirmation. If you are not on the registration roster the day of class, you will be required to pay a Late Registry fee (see below for fee information).

PRICING FOR CE COURSES & GMM:

RAIRC REALTOR® MEMBERS
Pre-Registration – FREE (Courses & GMM's)
Late Registration - $5 per CE hour (Courses)

AFFILIATE MEMBERS & *FL REALTORS®
Pre-Registration – FREE (GMM's, Affiliate's ONLY)
Pre-Registration - $10 per CE hour (Courses)
Late Registration - $15 per CE hour (Courses)

***NON-MEMBERS**
Pre-Registration - $23 (GMM's)
Late Registration - $46 (GMM's)
Pre-Registration - $20 per CE hour (Courses)
Late Registration - $25 per CE hour (Courses)
****Payment MUST be received prior to RSVP***
****NO REFUNDS for cancellation / No-Show***

NO SHOWS:

Anyone registered for a course or event that is a *NO SHOW* or fails to cancel his/her registration PRIOR to the registration deadline will be billed **$10.00.**

CANCELLATIONS:

Cancellations must be called into the Association office or emailed to education@rairc.com PRIOR to the registration deadline or it will be considered late & a **$10.00** Fee will be assessed.

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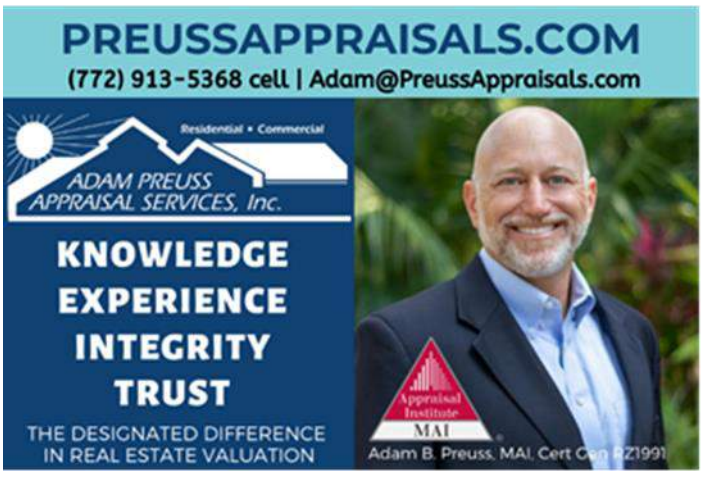


GIVE BACK TO YOUR COMMUNITY

BLOOD DRIVE

LOCATION: THE REALTORS® ASSOCIATION OF IRC
3250 67TH ST, VERO BEACH, FL 32967

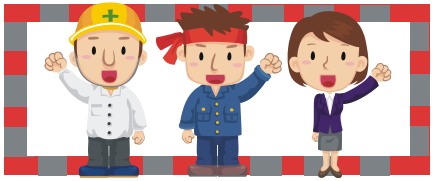
Friday, August 19, 2022 | 10 AM to 1 PM
The Big Red Bus

To schedule an appointment, click the link below:

https://donor.oneblood.org/donor/schedules/drive_schedule/1177663

August 2022

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	**2 Maximize Workflow w/ FS 10AM - 12PM** **Master Paperless Trans. in FS 1 - 4PM**	*3* *Budget Committee 2PM*	*4* **Orientation 8:45AM - 4PM**	5 *GAC 8:30AM*	*6*
7	*8*	*9* **Core Law 9 - 12PM** **Code of Ethics 1 - 4PM**	*10*	*11*	*12* **Virtual Zoom - Language of Listings 9 - 1PM**	*13*
14	*15*	*16* *BOD 9AM* *Grievance 3PM*	*17* **MLS-Only Orientation 10 AM - 12:30 PM** **Virtual - Hometown Heroes 1-4PM**	*18* **GMM 12:15PM**	*19* *MLS Committee 9:00AM* Blood Drive 10AM - 3PM	*20*
21	*22*	*23* *FR Convention ——*	*24* —————————	*25* —————————	*26* ————————>	*27*
28	*29*	30 **MLS Training:** Add/Edit 9AM - 11AM Manage Clients 11:30AM - 1:30PM Basic 2:30-4:30PM	*31*			



September 2022

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	*2* *GAC 8:30AM*	*3*
4	*5* HAPPY LABOR DAY **RAIRC Closed**	*6*	*7*	*8* **Virtual Zoom - Beyond Velvet Rope 9 - 12PM** *Golf Tournament Task Force 12:30PM*	*9* *Affiliate Council 9:00AM*	*10*
11	*12*	*13* **So I Got My License, Now What? 9AM - 5PM**	*14* **So I Got My License, Now What? 9AM - 5PM**	*15* **Realtor Safety 10 - 12PM** **Clarifying Service Animals 1 - 4PM**	*16*	*17*
18	*19*	*20* *BOD 9AM* *Grievance 3PM*	*21*	*22* Fall	*23*	*24*
25	*26*	*27* **MLS Training:** CMA/Realist 9 -11AM MLSTouch/eProp/Stats 11:30AM - 1:30PM Add/Edit 2:30-4:30PM	*28* **Annual Installation 5:00 - 8:00PM**	*29*	*30* *MLS Committee 9:00AM*	