

## 2022 Board of Directors

### REALTORS® Association Of Indian River County, Inc.

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### Mission Statement

*This is a clear and concise description of the fundamental reasons for the Association's existence and the general scope of its activities.*

The REALTORS® Association of Indian River County, Inc. exists, in conjunction with Florida REALTORS® and National Association of REALTORS® to serve its REALTOR® members by providing programs, products and services that enhance the ability of members to operate their businesses successfully in an ethical, professional and legal manner.

**President:**  
Cheryl Goff

**President-Elect:**  
Tim Borden

**Vice-President:**  
Kyle Von Kohorn

**Secretary-Treasurer:**  
Maria Fulchini

**Past President/Director:**  
Mike Lafferty

**Directors:**  
Kurt Gradel  
Jeff Luther  
Scott Oberlink  
Ralph Santoro  
Kristi White  
Sally Woods

### Staff

**Chief Executive Officer**  
Carol W. Hawk, RCE, CAE

**MLS:**  
Samantha Ford

**Membership/Finance/Government Affairs:**  
Troy Greenawalt

**Communications/Education:**  
Ashley Osteen

**Front Desk/Receptionist**  
Sharon Petersen

### REALTORS® Association Of Indian River County, Inc.

The REALTORS® Association of Indian River County was formed in 1926 and has a membership of approximately 1,200 REALTORS® and 65 affiliates. The local Association is working constantly to offer education programs and professional tools to help you succeed. Membership in the Association earns you the following benefits:

- MLS Service including Matrix and SentiLock Electronic Key Box programs with training and support.
- Member Service Center
- Networking opportunities
- Education programs, including many with continuing education credits
- General membership meetings
- Local government monitoring
- Public relations and advertising
- Leadership development opportunities
- Recognition programs
- Monthly Newsletter - *Bulletin*
- News & Events e-mailed weekly

## Florida REALTORS®

As a member of Florida's largest professional association, you're entitled to many money-saving and moneymaking products and services. Here are just a few ways that FAR is working for you:

- Legal Hotline: 407/438-1409  
& Tech Hotline: 407/587-1450  
Operates 9 a.m.-4:30 p.m. weekdays.  
Have your FREC license number available before making the call.
- website FloridaRealtors.org  
<http://FloridaRealtors.org> is the comprehensive business tool site for you
- Florida REALTOR® Magazine
- Education Programs
- Free advertising worldwide via the Florida Living Network (<http://fl.living.net>).
- Forms Simplicity
- Political presence in Tallahassee
- Annual State Convention & Trade
- FREC (Florida Real Estate Commission)  
e-mail: [communications@dbpr.state.fl.us](mailto:communications@dbpr.state.fl.us)  
Website: <http://www.state.fl.us/dbpr>

## National Association of REALTORS® (NAR)

The National Association of REALTORS® is the world's largest professional organization, and as such, it offers its members unlimited information and assistance.

- NAR Business Products
- Fair Housing, Anti-Trust and Equal Opportunity in Housing pocket guides & brochures
- Code of Ethics
- Discounts on products / services thru NAR'S Competitive Advantage
- National advertising campaigns
- Annual Convention & Expo
- REALTOR® University On-line
- REALTOR® Magazine On-line
- REALTOR.org website
- Agent & office information
- Institutes, societies and councils
- Political presence in Washington
- The NAR Library on line
- The REALTOR® trademark

## Benefits of Membership

in the

## REALTORS® Association of Indian River County, Inc.



## Local, State & National Benefits