

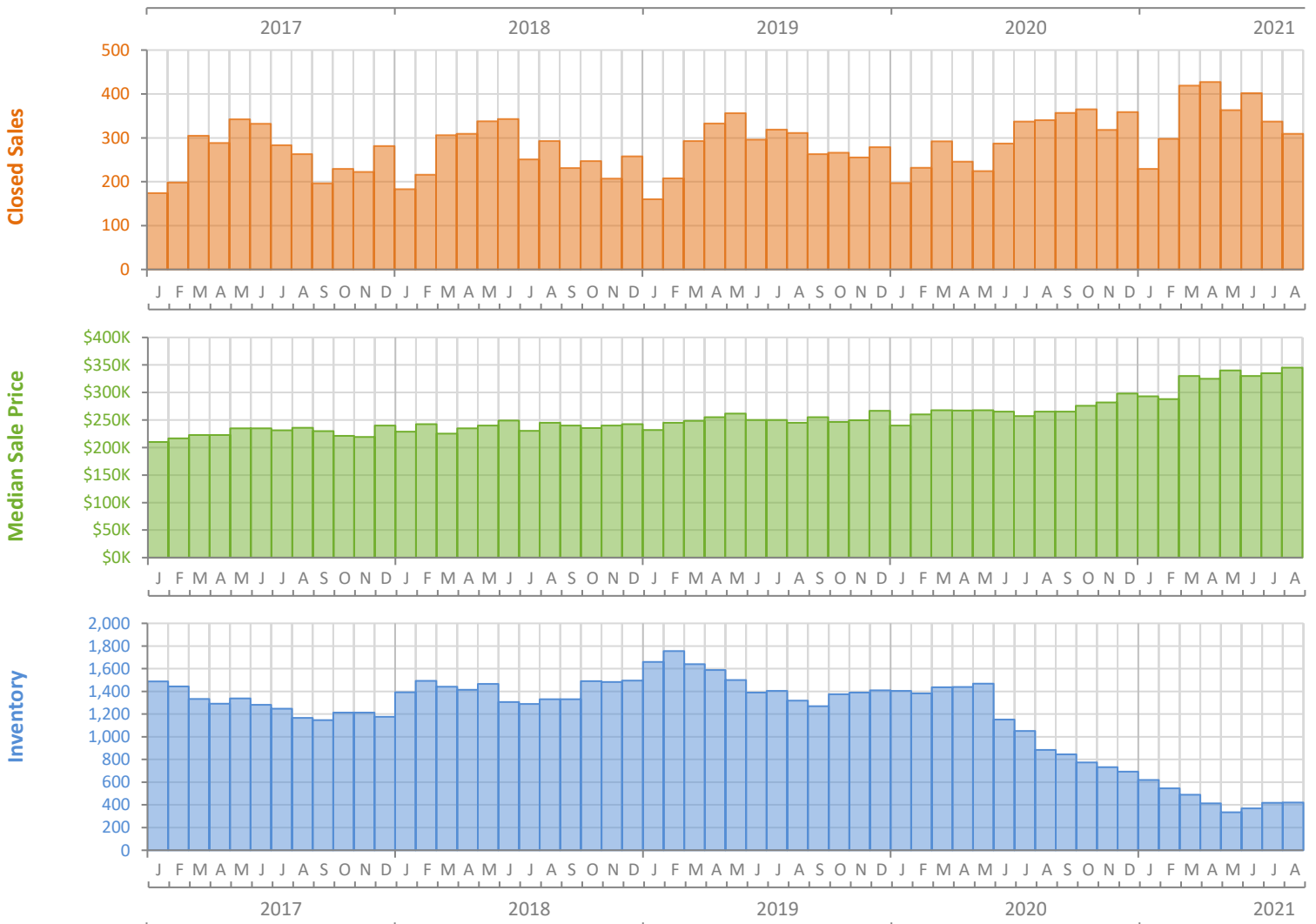
Monthly Market Summary - August 2021

Single-Family Homes

Indian River County



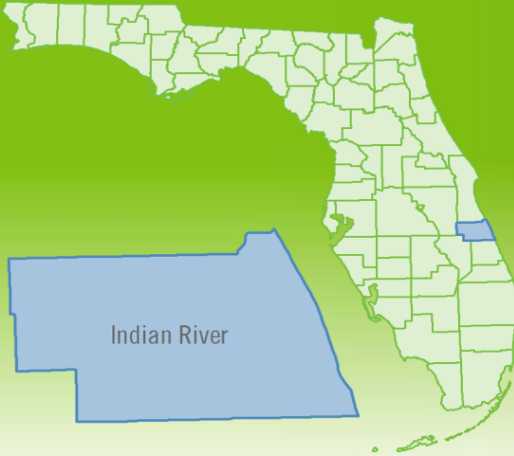
| | August 2021 | August 2020 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 309 | 340 | -9.1% |
| Paid in Cash | 127 | 102 | 24.5% |
| Median Sale Price | \$345,000 | \$265,000 | 30.2% |
| Average Sale Price | \$507,015 | \$385,760 | 31.4% |
| Dollar Volume | \$156.7 Million | \$131.2 Million | 19.4% |
| Med. Pct. of Orig. List Price Received | 100.0% | 96.7% | 3.4% |
| Median Time to Contract | 13 Days | 52 Days | -75.0% |
| Median Time to Sale | 58 Days | 104 Days | -44.2% |
| New Pending Sales | 284 | 417 | -31.9% |
| New Listings | 313 | 321 | -2.5% |
| Pending Inventory | 562 | 645 | -12.9% |
| Inventory (Active Listings) | 420 | 885 | -52.5% |
| Months Supply of Inventory | 1.2 | 3.3 | -63.6% |



Monthly Distressed Market - August 2021

Single-Family Homes

Indian River County



| | | August 2021 | August 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|-------------|-------------|-------------------------------|
| Traditional | Closed Sales | 308 | 340 | -9.4% |
| | Median Sale Price | \$346,750 | \$265,000 | 30.8% |
| Foreclosure/REO | Closed Sales | 1 | 0 | N/A |
| | Median Sale Price | \$189,900 | (No Sales) | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

